

## Preliminary Program

### VPInstruments Distributor Days 2019

<b>Wednesday 25-09-2019</b>	
<b>Location: Art Centre Delft</b>	
09:00	Opening by our CEO Pascal van Putten
09:15	Hitachi, one of the largest technology companies in the world, used VPInstruments products to reduce energy costs. Distributor PureAir will present this savings case.
10:00	"Best Practices for Supply-side Compressed Air Audits: Measurement and Analysis" by Tim Dugan, Compression Engineering Corporation. Tim is a well-known, leading expert in air auditing and energy-engineering consultancy.
10:45	Break
11:30	Keynote speaker Bernice Notenboom
12:15	Lunchbreak
13:15	"Workshop & Introduction into the VPCompass" by Thomas Makryniotis, VPInstruments
14:00	Break
14:45	Parallel session: Room 1: "Flow Measurement adding value to your compressed air system" by Graham Read, Gardner Denver  Room 2: Hakan Yigittas of Yigittaslar A.S., For many years Yigittaslar is in the top 3 of biggest distributors for VPInstruments.
15:30	Interactive sessions, chaired by VPInstruments: 1. "Cloud/ Industry 4.0" by Nietin Somaroe 2. "Your future as VPInstruments distributor" by Sjim Jansen 3. "VPCompass in other markets" by Menno Verbeek 4. "ISO 50001" by Pascal van Putten
16:30	Break
18:00	Dinner, location Art Centre
20:00 - 00:00	20 Years anniversary party, location Art Centre

<b>Thursday 26-09-2019</b> <b>Start Location: Art Centre Delft</b> <b>Afternoon &amp; Evening: Amsterdam</b>	
09:30	"How to maximize your profit with a VPInstruments sales & marketing office" by Sean Connolly, VPInstruments UK
10:15	Dick van Maanen of Stork. Stork's division Equipment & Energy Solutions delivers integrated operating and maintenance solutions for the entire power train.
11:00	Break
11:45	Parallel session: Room 1: "Projects" by Nietin Somaroe & Menno Verbeek, VPInstruments  Room 2: "How to service your flow meter" by Antonio Morales, VPInstruments
12:30	Lunch
14:00	Visit to Amsterdam, includes: - Guided tour at the Rijksmuseum - Boat tour - Dinner
22:00	Travel back to Westcord hotel Delft

<b>Friday 27-09-2019</b> <b>Location: Art Centre Delft</b>	
09:30	Menderes Textile from Turkey, Mr. Mert Bakırlı, will present how they have optimized their compressed air system.
10:15	Parallel session: Room 1: "Measuring Compressor Power: How to sell and Install VP Power Meters" by Chuck Mays, VPInstruments  Room 2: "Interactive session: business models & sales strategy for VPInstruments' products" chaired by Wojciech Halkiewicz, 7 Bar
11:00	Break
11:45	"Outlook VPInstruments and portfolio update" by Pascal van Putten
12:30	Closing word at Art Centre
13:00	Closing lunch in city centre Delft